



# Lincoln County, WI

North Central Wisconsin Regional Planning Commission



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### **Economy Overview**

27,716

Population (2018)

Population decreased by 603 over the last 5 years and is projected to decrease by 301 over the next 5 years.

12,274

Jobs (2018)

Jobs grew by 573 over the last 5 years and are projected to grow by 484 over the next 5 years.

\$54.2K

Median Household Income (2017)

Median household income is \$3.4K below the national median household income of \$57.7K.

#### **Takeaways**

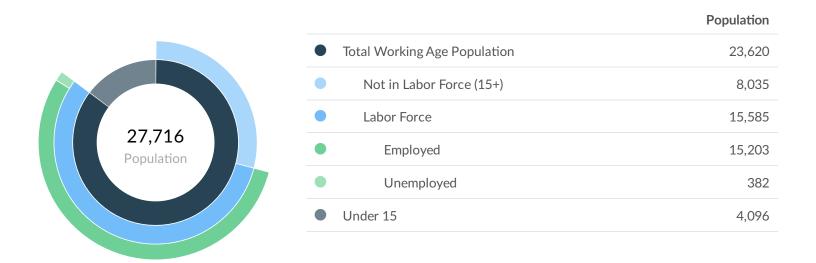
- As of 2018 the region's population **declined by 2.1%** since 2013, falling by 603. Population is expected to **decrease by 1.1%** between 2018 and 2023, losing 301.
- From 2013 to 2018, jobs increased by 4.9% in Lincoln County, WI from 11,701 to 12,274. This change fell short of the national growth rate of 7.8% by 2.9%. As the number of jobs increased, the labor force participation rate increased from 63.3% to 66.0% between 2013 and 2018.
- Concerning educational attainment, **10.8% of Lincoln County, WI residents possess a Bachelor's Degree** (7.8% below the national average), and **11.7% hold an Associate's Degree** (3.7% above the national average).
- The top three industries in 2018 are Local Government, Excluding Education and Hospitals, Insurance Carriers, and Restaurants and Other Eating Places.

|           | Population<br>(2018) | Labor<br>Force<br>(2018) | Jobs (2018) | Cost of Living | GRP       | Imports   | Exports   |
|-----------|----------------------|--------------------------|-------------|----------------|-----------|-----------|-----------|
| Region    | 27,716               | 15,585                   | 12,274      | 100.2          | \$1.22B   | \$2.04B   | \$1.81B   |
| NCWRPC    | 438,224              | 229,828                  | 226,463     | 99.6           | \$22.05B  | \$28.00B  | \$27.29B  |
| Wisconsin | 5,810,713            | 3,148,851                | 3,139,957   | 100.3          | \$327.94B | \$290.04B | \$322.18B |



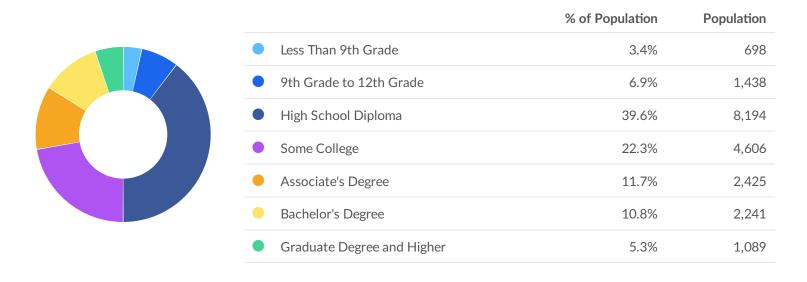
### Economy Overview - Cont.

#### 2018 Labor Force Breakdown



#### **Educational Attainment**

Concerning educational attainment, **10.8% of Lincoln County, WI residents possess a Bachelor's Degree** (7.8% below the national average), and **11.7% hold an Associate's Degree** (3.7% above the national average).

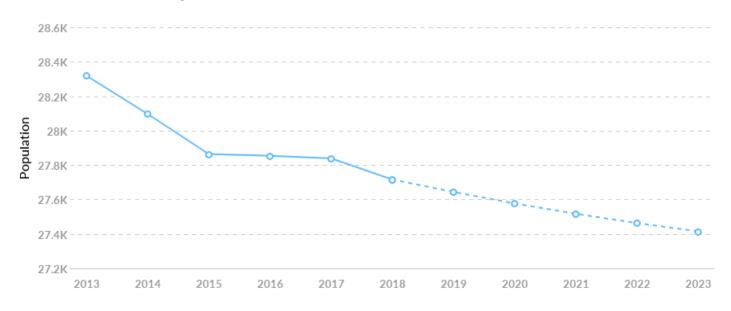


# .II Emsi Economy Overview

# Historic & Projected Trends

#### **Population Trends**

As of 2018 the region's population declined by 2.1% since 2013, falling by 603. Population is expected to decrease by 1.1% between 2018 and 2023, losing 301.



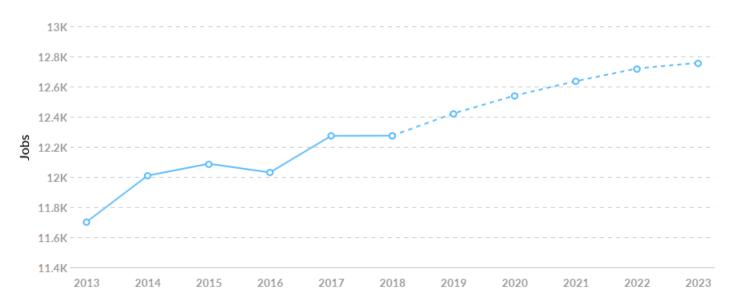
| Timeframe | Population |
|-----------|------------|
| 2013      | 28,319     |
| 2014      | 28,097     |
| 2015      | 27,864     |
| 2016      | 27,854     |
| 2017      | 27,839     |
| 2018      | 27,716     |
| 2019      | 27,644     |
| 2020      | 27,577     |
| 2021      | 27,517     |
| 2022      | 27,463     |
| 2023      | 27,415     |

# .II Emsi Economy Overview

### Historic & Projected Trends - Cont.

#### **Job Trends**

From 2013 to 2018, jobs increased by 4.9% in Lincoln County, WI from 11,701 to 12,274. This change fell short of the national growth rate of 7.8% by 2.9%.

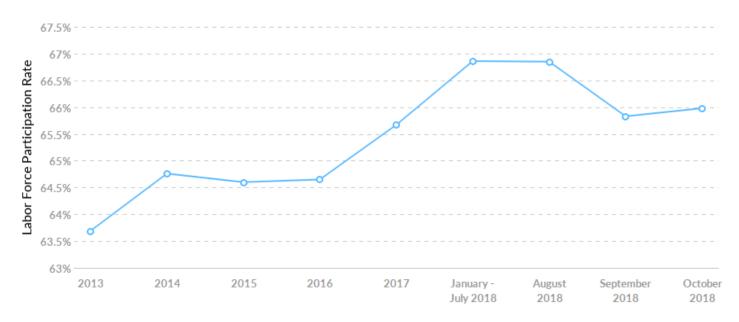


| Timeframe | Jobs   |
|-----------|--------|
| 2013      | 11,701 |
| 2014      | 12,009 |
| 2015      | 12,088 |
| 2016      | 12,030 |
| 2017      | 12,273 |
| 2018      | 12,274 |
| 2019      | 12,422 |
| 2020      | 12,540 |
| 2021      | 12,636 |
| 2022      | 12,720 |
| 2023      | 12,758 |



### Historic & Projected Trends - Cont.

### **Labor Force Participation Rate Trends**



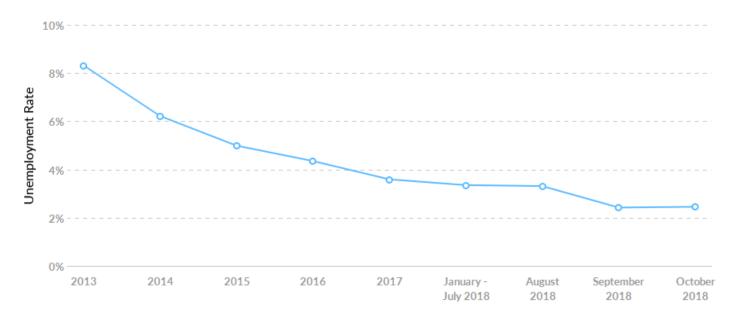
| Timeframe           | Labor Force Participation Rate |
|---------------------|--------------------------------|
| 2013                | 63.69%                         |
| 2014                | 64.76%                         |
| 2015                | 64.60%                         |
| 2016                | 64.65%                         |
| 2017                | 65.67%                         |
| January - July 2018 | 66.86%                         |
| August 2018         | 66.85%                         |
| September 2018      | 65.83%                         |
| October 2018        | 65.98%                         |



### Historic & Projected Trends - Cont.

#### **Unemployment Rate Trends**

Lincoln County, WI had an October 2018 unemployment rate of 2.45%, decreasing from 8.32% 5 years before.

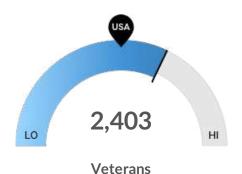


| Timeframe           | Unemployment Rate |
|---------------------|-------------------|
| 2013                | 8.32%             |
| 2014                | 6.22%             |
| 2015                | 4.99%             |
| 2016                | 4.35%             |
| 2017                | 3.59%             |
| January - July 2018 | 3.35%             |
| August 2018         | 3.31%             |
| September 2018      | 2.42%             |
| October 2018        | 2.45%             |
|                     |                   |

### **Population Characteristics**



Lincoln County, WI has 4,100 millennials (ages 20-34). The national average for an area this size is 5,766.

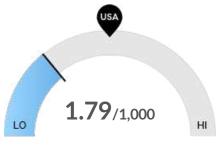


Lincoln County, WI has 2,403 veterans. The national average for an area this size is 1,619.



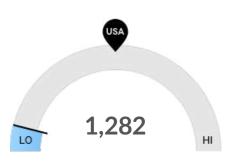
**Retiring Soon** 

Retirement risk is high in Lincoln County, WI. The national average for an area this size is 7,936 people 55 or older, while there are 10,747 here.



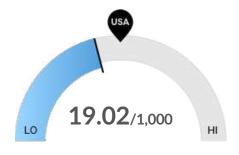
**Violent Crime** 

Lincoln County, WI has 1.79 violent crimes per 1,000 people. The national rate is 3.75 per 1,000 people.



**Racial Diversity** 

Racial diversity is low in Lincoln County, WI. The national average for an area this size is 10,933 racially diverse people, while there are 1,282 here.



**Property Crime** 

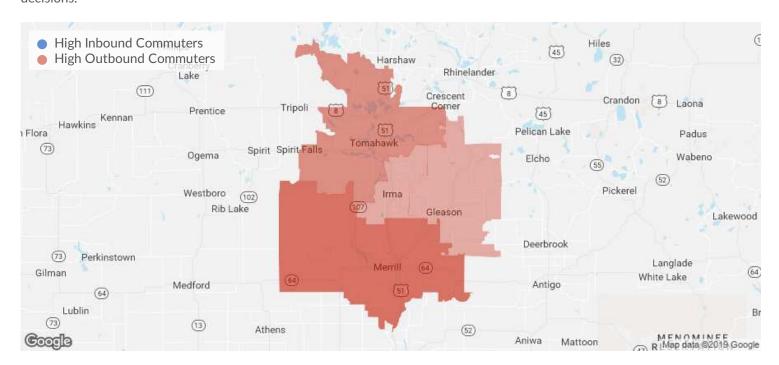
Lincoln County, WI has 19.02 property crimes per 1,000 people. The national rate is 24.21 per 1,000 people.



### Population Characteristics - Cont.

#### Place of Work vs Place of Residence

Understanding where talent in Lincoln County, WI currently works compared to where talent lives can help you optimize site decisions.



| ZIP   | Name                    | 2018<br>Employment |
|-------|-------------------------|--------------------|
| 54452 | Merrill, WI (in Lincoln | 7,790              |
| 54487 | Tomahawk, WI (in Linc   | 4,013              |
| 54435 | Gleason, WI (in Lincoln | 352                |
| 54442 | Irma, WI (in Lincoln co | 111                |
| 54532 | Heafford Junction, WI   | <10                |

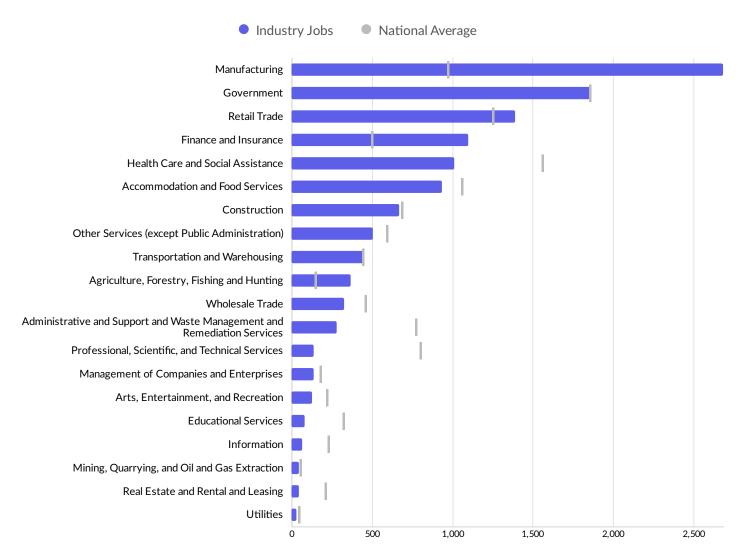
#### Where Talent Lives

| ZIP   | Name                    | Workers |
|-------|-------------------------|---------|
| 54452 | Merrill, WI (in Lincoln | 11,028  |
| 54487 | Tomahawk, WI (in Linc   | 5,552   |
| 54435 | Gleason, WI (in Lincoln | 1,246   |
| 54442 | Irma, WI (in Lincoln co | 629     |
| 54532 | Heafford Junction, WI   | <10     |
|       |                         |         |



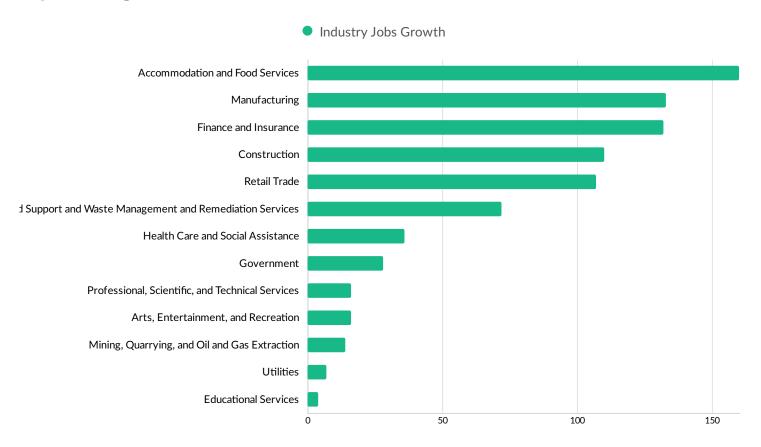
# **Industry Characteristics**

#### **Largest Industries**



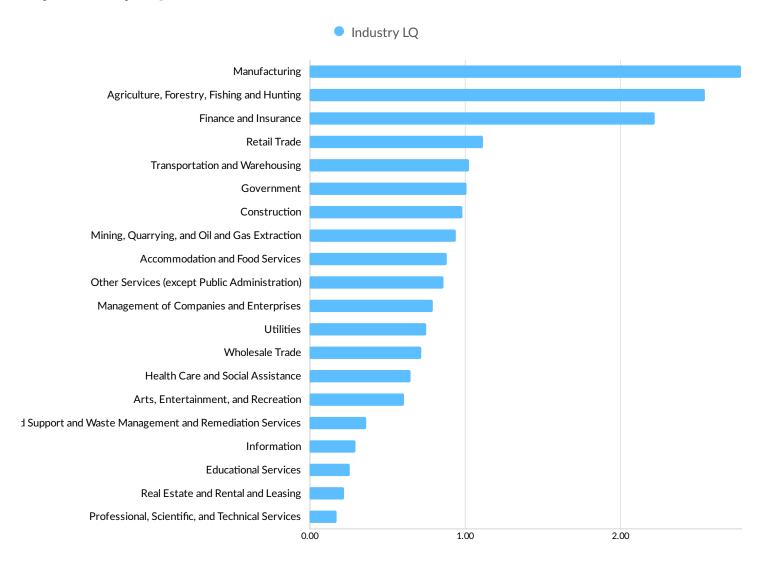


#### **Top Growing Industries**



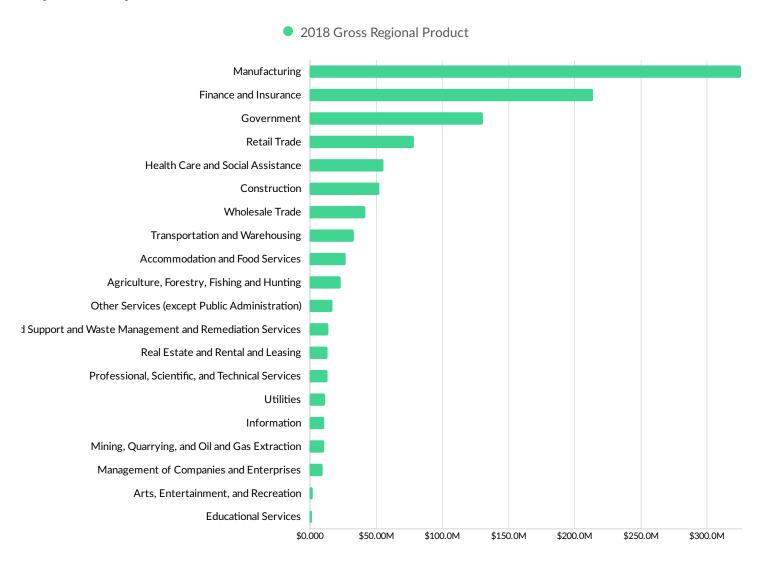


#### Top Industry LQ



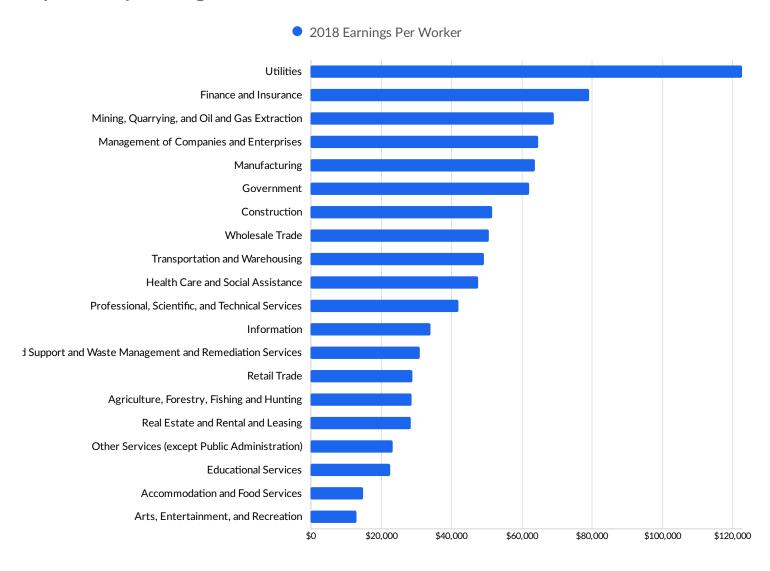


#### **Top Industry GRP**





#### **Top Industry Earnings**



# **...! Emsi** Economy Overview

# Industry Characteristics - Cont.

| Industry   | 2013<br>Jobs | 2018<br>Jobs | Change in Jobs | %<br>Change<br>in Jobs | 2018<br>LQ | 2018 Earnings<br>Per Worker | 2018 GRP  |
|--|--------------|--------------|----------------|------------------------|------------|-----------------------------|-----------|
| Manufacturing  | 2,550        | 2,683        | 133            | +5%                    | 2.78       | \$63,942                    | \$325.76M |
| Government   | 1,840        | 1,868        | 28             | +2%                    | 1.01       | \$62,158                    | \$131.10M |
| Retail Trade   | 1,284        | 1,391        | 107            | +8%                    | 1.12       | \$29,008                    | \$78.53M  |
| Finance and Insurance  | 967          | 1,099        | 132            | +14%                   | 2.22       | \$79,374                    | \$213.95M |
| Health Care and Social Assistance  | 978          | 1,014        | 36             | +4%                    | 0.65       | \$47,775                    | \$56.08M  |
| Accommodation and Food Services  | 774          | 934          | 160            | +21%                   | 0.89       | \$14,972                    | \$27.00M  |
| Construction   | 561          | 671          | 110            | +20%                   | 0.99       | \$51,774                    | \$52.59M  |
| Other Services (except Public Administration)                            | 563          | 504          | -59            | -10%                   | 0.86       | \$23,439                    | \$17.43M  |
| Transportation and Warehousing   | 471          | 451          | -20            | -4%                    | 1.03       | \$49,443                    | \$33.58M  |
| Agriculture, Forestry, Fishing and<br>Hunting                            | 449          | 369          | -80            | -18%                   | 2.54       | \$28,833                    | \$23.40M  |
| Wholesale Trade  | 375          | 328          | -47            | -13%                   | 0.72       | \$50,772                    | \$42.34M  |
| Administrative and Support and Waste Management and Remediation Services | 208          | 280          | 72             | +35%                   | 0.37       | \$31,131                    | \$13.98M  |
| Professional, Scientific, and<br>Technical Services                      | 125          | 141          | 16             | +13%                   | 0.18       | \$42,017                    | \$13.61M  |
| Management of Companies and Enterprises                                  | 166          | 139          | -27            | -16%                   | 0.79       | \$64,789                    | \$9.87M   |
| Arts, Entertainment, and Recreation                                      | 114          | 130          | 16             | +14%                   | 0.61       | \$13,096                    | \$2.78M   |
| Educational Services   | 78           | 82           | 4              | +5%                    | 0.26       | \$22,673                    | \$2.17M   |
| Information  | 86           | 66           | -20            | -23%                   | 0.29       | \$34,061                    | \$11.20M  |
| Mining, Quarrying, and Oil and Gas Extraction                            | 33           | 47           | 14             | +42%                   | 0.94       | \$69,204                    | \$10.96M  |
| Real Estate and Rental and Leasing                                       | 55           | 46           | -9             | -16%                   | 0.22       | \$28,579                    | \$13.74M  |
| Utilities  | 25           | 32           | 7              | +28%                   | 0.75       | \$122,790                   | \$11.80M  |
|  |              |              |                |                        |            |                             |           |



### **Business Characteristics**

#### 2,128 Companies Employ Your Workers

Online profiles for your workers mention 2,128 companies as employers, with the top 10 appearing below. In the last 12 months, 552 companies in Lincoln County, WI posted job postings, with the top 10 appearing below.

| Top Companies                   | Profiles | Top Companies Posting          | Unique Postings |
|---------------------------------|----------|--------------------------------|-----------------|
| Church Mutual Insurance Com     | 132      | Church Mutual Insurance Com    | 179             |
| Aspirus Wausau Hospital, Inc.   | 52       | Roehl Transport, Inc.          | 104             |
| Merrill Area Public Schools Inc | 50       | Pizza Hut, Inc.                | 72              |
| Harley-Davidson, Inc.           | 39       | C.R. England, Inc.             | 70              |
| Ministry Health Care, Inc.      | 38       | Platinum Supplemental Insuran  | 58              |
| Marshfield Clinic               | 32       | Tutree, Inc.                   | 56              |
| Packaging Corporation of Ame    | 31       | Allied Universal               | 52              |
| State of Wisconsin              | 31       | Ascension Health               | 45              |
| School District of Tomahawk     | 23       | Shopko Stores Operating Co., L | 42              |
| Eastbay, Inc.                   | 22       | Family Dollar Stores, Inc.     | 37              |



### **Business Characteristics - Cont.**

#### **Business Size**

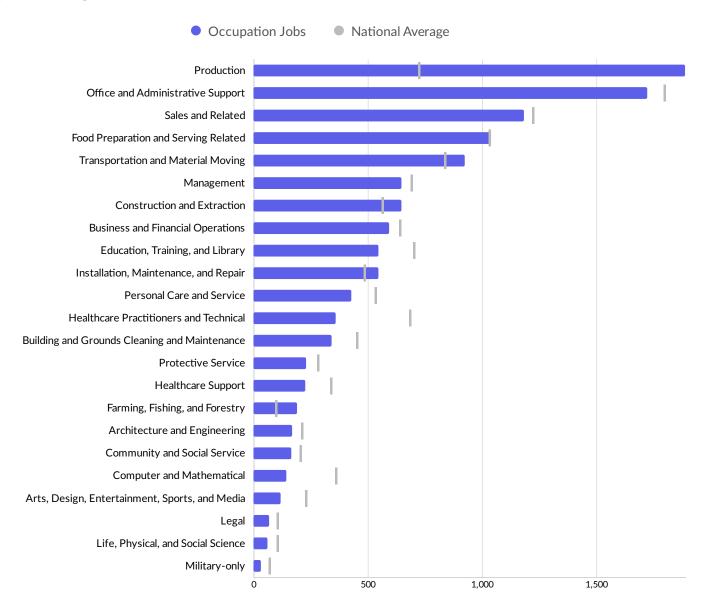


<sup>\*</sup>Business Data by DatabaseUSA.com is third-party data provided by Emsi to its customers as a convenience, and Emsi does not endorse or warrant its accuracy or consistency with other published Emsi data. In most cases, the Business Count will not match total companies with profiles on the summary tab.



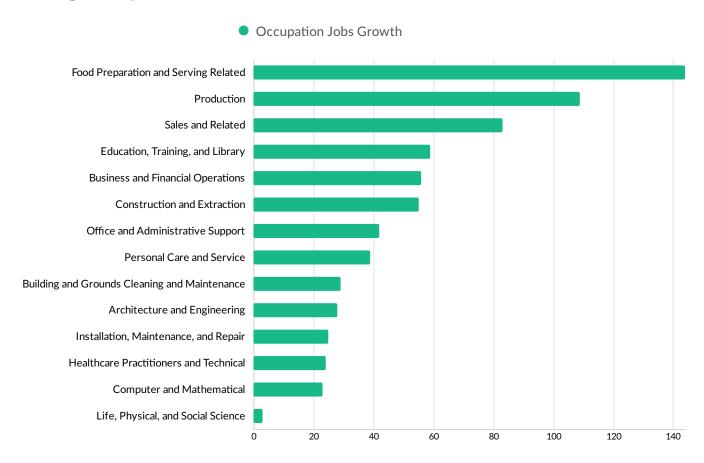
#### Workforce Characteristics

#### **Largest Occupations**



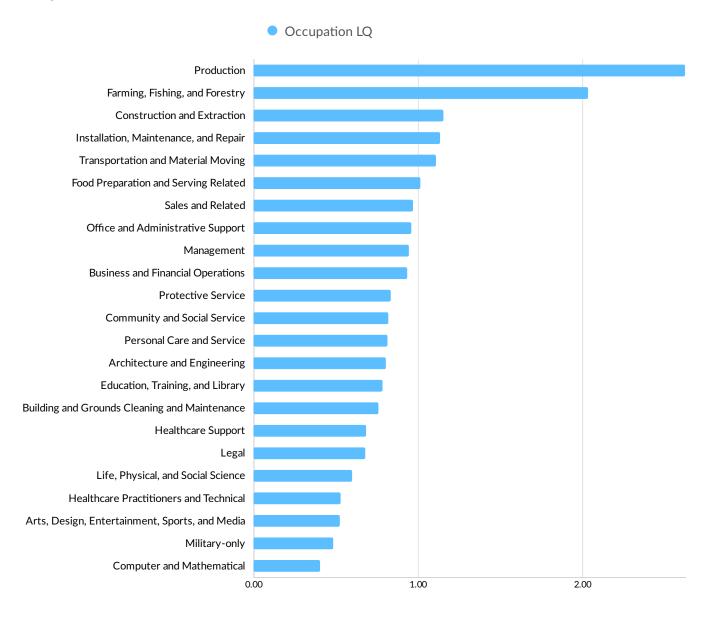


#### **Top Growing Occupations**



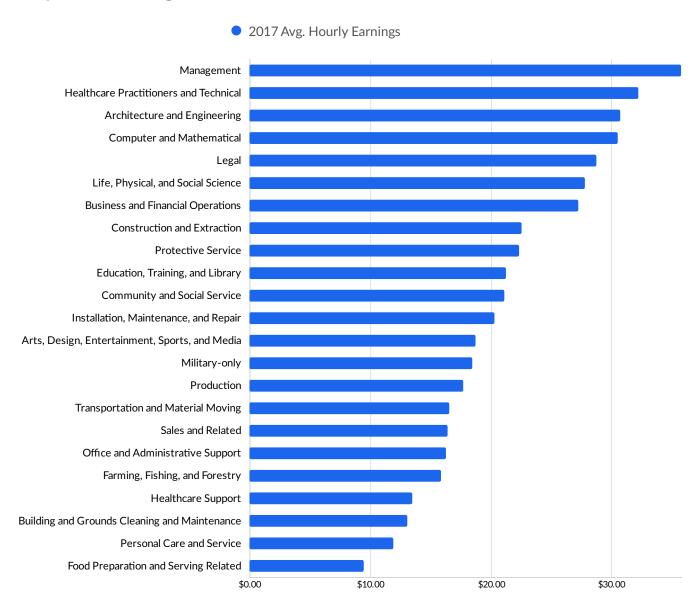


#### **Top Occupation LQ**





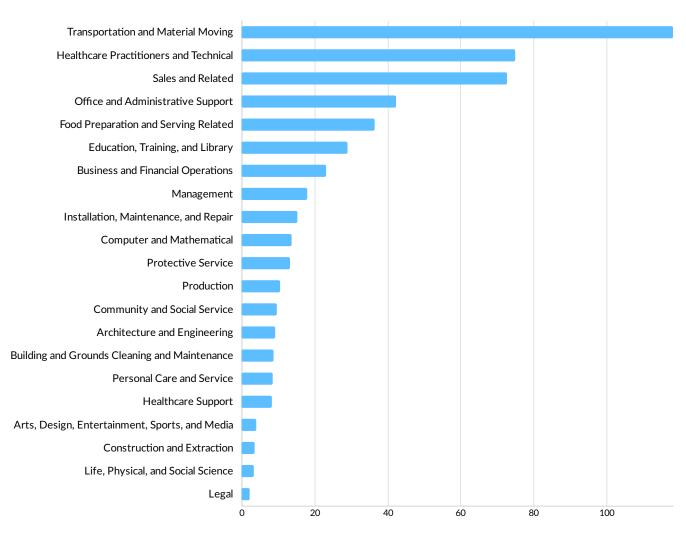
#### **Top Occupation Earnings**





#### **Top Posted Occupations**





# ... Economy Overview

### Workforce Characteristics - Cont.

| Occupation  | 2013<br>Jobs | 2018<br>Jobs | Change in Jobs | %<br>Change<br>in Jobs | 2018<br>LQ | 2017 Avg.<br>Hourly<br>Earnings | Feb 2018 - Jan 2019<br>Unique Average<br>Monthly Postings |
|---|--------------|--------------|----------------|------------------------|------------|---------------------------------|---|
| Production  | 1,779        | 1,888        | 109            | +6%                    | 2.62       | \$17.72                         | 11  |
| Office and<br>Administrative Support                | 1,679        | 1,721        | 42             | +3%                    | 0.96       | \$16.25                         | 42  |
| Sales and Related                                   | 1,101        | 1,184        | 83             | +8%                    | 0.97       | \$16.42                         | 73  |
| Food Preparation and<br>Serving Related             | 897          | 1,041        | 144            | +16%                   | 1.01       | \$9.51                          | 37  |
| Transportation and<br>Material Moving               | 936          | 926          | -10            | -1%                    | 1.11       | \$16.57                         | 118   |
| Management  | 699          | 649          | -50            | -7%                    | 0.94       | \$35.77                         | 18  |
| Construction and Extraction                         | 592          | 647          | 55             | +9%                    | 1.15       | \$22.54                         | 4   |
| Business and Financial<br>Operations                | 536          | 592          | 56             | +10%                   | 0.93       | \$27.27                         | 23  |
| Education, Training, and<br>Library                 | 488          | 547          | 59             | +12%                   | 0.79       | \$21.28                         | 29  |
| Installation,<br>Maintenance, and Repair            | 520          | 545          | 25             | +5%                    | 1.13       | \$20.33                         | 15  |
| Personal Care and<br>Service                        | 389          | 428          | 39             | +10%                   | 0.81       | \$11.93                         | 9   |
| Healthcare Practitioners and Technical              | 336          | 360          | 24             | +7%                    | 0.53       | \$32.24                         | 75  |
| Building and Grounds<br>Cleaning and<br>Maintenance | 314          | 343          | 29             | +9%                    | 0.76       | \$13.08                         | 9   |
| Protective Service                                  | 242          | 229          | -13            | -5%                    | 0.83       | \$22.35                         | 13  |
| Healthcare Support                                  | 246          | 228          | -18            | -7%                    | 0.69       | \$13.47                         | 8   |
| Farming, Fishing, and Forestry                      | 198          | 189          | -9             | -5%                    | 2.03       | \$15.86                         | 0   |
| Architecture and Engineering                        | 140          | 168          | 28             | +20%                   | 0.80       | \$30.75                         | 9   |
|   |              |              |                |                        |            |                                 |   |



| Occupation   | 2013<br>Jobs | 2018<br>Jobs | Change in Jobs | %<br>Change<br>in Jobs | 2018<br>LQ | 2017 Avg.<br>Hourly<br>Earnings | Feb 2018 - Jan 2019<br>Unique Average Monthly<br>Postings |
|--|--------------|--------------|----------------|------------------------|------------|---------------------------------|---|
| Community and Social<br>Service                      | 194          | 166          | -28            | -14%                   | 0.82       | \$21.15                         | 10  |
| Computer and<br>Mathematical                         | 121          | 144          | 23             | +19%                   | 0.41       | \$30.55                         | 14  |
| Arts, Design,<br>Entertainment, Sports,<br>and Media | 132          | 119          | -13            | -10%                   | 0.53       | \$18.75                         | 4   |
| Legal  | 70           | 69           | -1             | -1%                    | 0.68       | \$28.76                         | 2   |
| Life, Physical, and<br>Social Science                | 58           | 61           | 3              | +5%                    | 0.60       | \$27.81                         | 3   |
| Military-only  | 32           | 31           | -1             | -3%                    | 0.48       | \$18.45                         | 0   |



# **Educational Pipeline**

Over the last 5 years, no schools in Lincoln County, WI produced graduates.